



FINANCIAL  
ADVISORS

TRUSTWORTHY BY DESIGN

## **Fact Sheet**

### **The Company**

Pure Financial Advisors is a financial services company formed in 2007 by Michael Fenison, a financial services industry veteran of more than 26 years. The firm is based in San Diego, Calif.

### **Eliminates Conflict of Interest**

Fenison founded the company to eliminate the conflicts of interest built into traditional financial planning and money management models. The services are retainer-based and designed to be in constant alignment with the financial needs of the firm's clients. Financial planning at Pure is conducted from a much broader contextual framework so clients benefit from big-picture perspectives. For a fixed annual fee, clients receive a comprehensive, continuously updated, fiduciary-advised financial plan, including tax and living trust preparation and asset management.

### **Comprehensive, Unbiased Financial Planning**

Pure representatives are compensated only for financial planning services, never by asset fees, product sales or commissions, and all costs are completely transparent to clients.

### **Services Not Exclusive**

Pure provides high-quality wealth management services without requiring clients to be high net worth. Clients include teachers, professionals and business owners.

### **Certified Advisors**

Pure has a minimum investment advisor representative standard of five years of financial industry experience. Advisor representatives must have a Certified Financial Planner (CFP) designation and be an Accredited Investment Fiduciary (AIF).

### **CEFEX Compliance**

The company's policies and procedures are designed to comply with the standards set forth by the Center for Fiduciary Excellence (CEFEX, [www.cefex.org](http://www.cefex.org)) as applied to investment advisors.

### **SAFE Score**

A proprietary Self Assessment of Financial Exposure (SAFE) Score provides individuals with a free analysis of their knowledge of financial planning practices. The SAFE test can be taken online at no cost or obligation.

### **Cost Transparency**

Revenue derived from the implementation of a client's financial plan is fully disclosed and used to offset up to 100 percent of retainer fees. To assure best practices, Pure maintains a formal advisory board and investment committee composed of respected industry experts.

### **Web site**

For more information, visit: [www.purefinancial.com](http://www.purefinancial.com).

Note: Living trust and tax return preparation are limited to the guidelines in the client agreement.

A Registered Investment Advisor

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